

## OVERVIEW OF 100KVA MODEL

## TO BE WORKED THROUGH IN CONJUNCTION WITH VIDEO: http://tinyurl.com/100KVAIntroduction

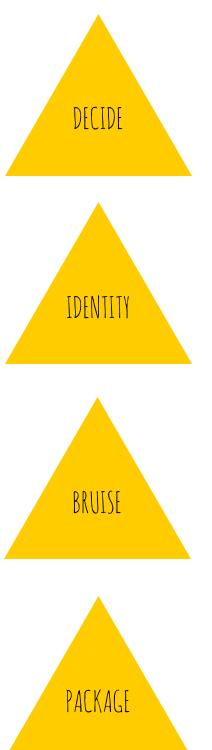
THERE IS A CERTAIN SYSTEM THAT WE ALL FOLLOW IN ORDER TO BECOME A SIX FIGURE VIRTUAL ASSISTANT BUSINESS. THIS SYSTEM WORKS AND HAS BEEN TESTED OVER AND OVER AGAIN. FOLLOW THE SYSTEM AND IMPLEMENT THE INSTRUCTIONS TO ACHIEVE YOUR GOALS.

REMEMBER EVERYONE WILL ACHIEVE SUCCESS AT DIFFERENT SPEEDS AND DIFFERENT RATES FOR A VARIETY OF REASONS. IT WILL DEPEND ON HOW FAST YOU WORK, HOW MUCH YOU WANT IT, HOW MUCH EFFORT YOU PUT IN, HOW MUCH SUPPORT YOU GET AND HOW WELL YOU ACTUALLY IMPLEMENT THE ACTIVITIES. FOR EXAMPLE HOW A 12-YEAR-OLD DRAWS AN APPLE WILL DIFFER HOW A 50-YEAR-OLD ARTIST DRAWS AN APPLE. IN BOTH INSTANCES THE ACTIVITY HAS BEEN IMPLEMENTED BUT THE RESULTS ARE VERY DIFFERENT. SIMPLY DOING IT IS NOT ENOUGH. YOU NEED TO DO IT THE BEST TO YOUR ABILITY AND GET THE SUPPORT YOU NEED TO ENSURE THAT IT'S THE BEST IT CAN BE.

LIKE THE BUDDING 12-YEAR-OLD ARTIST, PRACTICE MAKES PERFECT. THE MORE YOU DO IT, THEN BETTER YOU WILL BECOME AND THE BETTER YOUR RESULTS!

AS PER THE INCLUDED VIDEO OF THIS CHAPTER – WE WILL GO THROUGH THE BASICS OF EACH SECTION AND THEN ELABORATE AS THE WORKBOOK GOES ON. SO IF SOMETHING DOESN'T MAKE SENSE JUST YET, PLEASE WAIT UNTIL YOU COMPLETE THE APPROPRIATE SECTION WHICH WILL GO INTO THE THEORY IN MORE DETAIL.





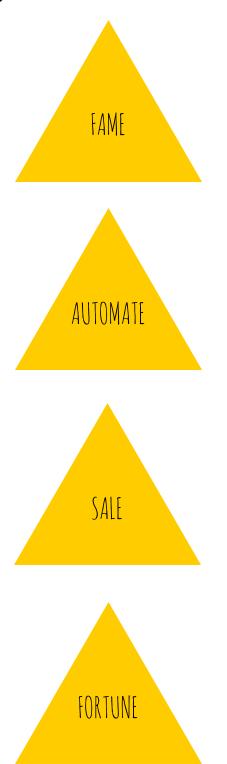
ARE YOU SERIOUS ABOUT THIS JOURNEY OF MAKING AT LEAST \$100,000 IN YOUR VIRTUAL ASSISTANT BUSINESS, WORKING LESS HOURS, HAVING MORE FREE TIME AND COMMITTED TO THE PROCESS?

WHO ARE YOU AND WHAT DO YOU STAND FOR? WHAT DO YOU WANT TO BE KNOWN FOR? WHO ARE YOUR CLIENTS? SEEMS LIKE A BASIC SECTION BUT THIS AREA IS INTEGRAL TO YOUR OVERALL JOURNEY. IT DICTATES NEARLY EVERYTHING YOU DO FROM NOW ON.

WHAT ARE YOUR CLIENTS TRUE PAIN POINTS. WHAT DOES IT MEAN TO THEM EMOTIONALLY WHEN THEY USE YOU TO SAVE THEM FROM THEIR PAIN. TIP: THIS IS NOT SAVE TIME!

GOODBYE HOURLY RATES AND RETAINERS...HELLO PACKAGES! THIS IS THE CORNERSTONE OF YOUR SIX FIGURE VIRTUAL ASSISTANT BUSINESS. LETS WORK ON CREATING SOME COOL THINGS YOUR CLIENTS WANT SO BAD.





IT'S TIME TO GET FAMOUS IN YOUR NICHE! FAMOUS IN THE CIRCLES THAT YOUR POTENTIAL CLIENTS WILL BE HANGING OUT IN. PUTTING YOUR HEAD ABOVE THE REST. SCARY? YES FOR SOME....COMPULSORY IN THIS PROGRAM ABSOLUTELY.

TIME TO WORK SMARTER NOT HARDER. LETS GET YOU INTO BECOMING A TRUE VIRTUAL BUSINESS WITH AS MUCH AUTOMATION AS POSSIBLE. STOP DOING EVERYTHING MANUALLY AND SAVE YOURSELF A TON OF TIME.

NEVER SOLD ANYTHING BUT YOUR HOURLY RATES? THIS SECTION WILL HELP YOU SELL YOUR PACKAGES. IT MIGHT BE HARD AT THE BEGINNING LIKE LEARNING TO RIDE A BIKE, BUT WITH PRACTICE COMES PERFECTION.

WATCH YOUR INCOME SOAR AND WORK THROUGH THE NECESSARY TASKS TO SET YOU UP FINANCIALLY IN YOUR BUSINESS AND YOUR PERSONAL LIFE TO MAKE EVERYTHING AS SMOOTH AS POSSIBLE!



