

## 100KVA

## **DECISION MAKERS**: IN PREPARATION OF YOUR IDENTITY MODULE

END ENCH DEDOUNTALITY TYDE DEND THE DECTATOR WARTNIC ATTE VOID VIUTE THU OD WUDE TECHNITUHEA AUTHOUTH
FOR EACH PERSONALITY TYPE, READ THE DECISION MAKING STYLE AND NOTE TWO OR MORE TECHNIQUES YOU COULD UTILIZE IN YOUR BUSINESS WHEN TRYING TO SIGN UP NEW CLIENTS. THIS ANSWERS WILL FORM PART OF YOUR
IDENTITY AND SALE MODULES.
LIONS
OTTERS
GOLDEN RETRIEVERS
BEAVERS